

Colorado Funeral Directors Association (CFDA) Profit & Loss Budget Overview Fiscal YTD

Accrual Basis

Fiscal Year to Date

	Jan - Dec 17	Budget	\$ Over Budget
Income			
Advertising	100.00	500.00	(400.00)
CFDA Member Dues			
Allied/Supporting Dues	2,000.00	5,000.00	(3,000.00)
Establishment Dues			
Base fees	17,900.00		
Case fees	1,857.45		
Establishment Dues - Other	0.00	25,000.00	(25,000.00)
Total Establishment Dues	19,757.45	25,000.00	(5,242.55)
Total CFDA Member Dues	21,757.45	30,000.00	(8,242.55)
CFSB Certification Income			
Application & late fees	2,300.00	2,000.00	300.00
Certification fees	14,130.00	15,480.00	(1,350.00)
Total CFSB Certification Income	16,430.00	17,480.00	(1,050.00)
Combined Convention Income			
Convention income (current)	10,764.31		
Convention profit share	1,000.00	3,000.00	(2,000.00)
Total Combined Convention Income	11,764.31	3,000.00	8,764.31
Continuing Education Income			
Annual Meeting	344.48	2,000.00	(1,655.52)
Fall Online Class	900.00		
Spring seminar	350.00	3,000.00	(2,650.00)
Summer seminar	670.00		
Total Continuing Education Income	2,264.48	5,000.00	(2,735.52)
Other Income			
Advocacy Funds	100.00		
Interest	109.12		
Master Trust Earnings	5,724.24	8,000.00	(2,275.76)
Total Other Income	5,933.36	8,000.00	(2,066.64)
Partnerships & Endorsements			
Federated Insurance	1,750.00	4,000.00	(2,250.00)
Hunter-Warfield	0.00	300.00	(300.00)
NFDA Programs	646.00	500.00	146.00
Partnerships & Endorsements - Ot...	21.71		
Total Partnerships & Endorsements	2,417.71	4,800.00	(2,382.29)
Total Income	60,667.31	68,780.00	(8,112.69)
Expense			
Awards and Recognition	270.20	300.00	(29.80)
Board & Committee Expenses			
Board Meetings & Training	325.20	1,000.00	(674.80)
Committee Meeting expenses	0.00	500.00	(500.00)

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Leadership Training & Travel			
Policy Board Rep	0.00	2,000.00	(2,000.00)
President	0.00	1,000.00	(1,000.00)
Total Leadership Training & Travel	0.00	3,000.00	(3,000.00)
Total Board & Committee Expenses	325.20	4,500.00	(4,174.80)
CFSB Certification Expenses			
Certification supplies	169.33		
CFSB Meeting & Travel Expenses	161.20	250.00	(88.80)
CFSB Printing & Postage	468.05	1,400.00	(931.95)
Total CFSB Certification Expenses	798.58	1,650.00	(851.42)
Continuing Education Expenses			
Spring seminar	1,613.74		
Summer seminar	1,212.29		
Total Continuing Education Expenses	2,826.03		
Legislative Activities			
Legislative committee expenses	87.90	200.00	(112.10)
Lobbyist Fees	12,000.00	12,000.00	0.00
Total Legislative Activities	12,087.90	12,200.00	(112.10)
Management & Administration			
Association Management & Office	36,000.00	36,000.00	0.00
Staff Training & Travel	1,785.90	2,200.00	(414.10)
Total Management & Administration	37,785.90	38,200.00	(414.10)
Miscellaneous Expenses			
Memorials & Gifts	100.00	200.00	(100.00)
Total Miscellaneous Expenses	100.00	200.00	(100.00)
Operations & Administration			
Accounting Services	960.00	760.00	200.00
Bank & Merchant Account expense	1,820.21	1,500.00	320.21
Dues & Subscriptions	438.99	450.00	(11.01)
Insurance	915.00	1,250.00	(335.00)
Mileage & travel expenses	289.44	300.00	(10.56)
Postage, Shipping & Delivery	467.07	800.00	(332.93)
Printing & Copying	1,080.66	2,400.00	(1,319.34)
Storage	881.00	960.00	(79.00)
Supplies	668.52	400.00	268.52
Telephone & Fax	1,262.83	1,656.00	(393.17)
Website	290.95	1,000.00	(709.05)
Total Operations & Administration	9,074.67	11,476.00	(2,401.33)
Total Expense	63,268.48	68,526.00	(5,257.52)
Net Income	(2,601.17)	254.00	(2,855.17)